



Somerset Youth Civic Center

October 2007

RE: Total Energy Concepts, Inc.

To Whom It May Concern:

I write this letter to express my experience with the Energy Optimization System designed and installed at my Ice Arena by the Total Energy Concepts, Inc. Engineers. We purchased their system 8 months ago. Our Board of Directors was looking for ways to reduce our energy consumption at the arena and ultimately save money. After installing the Energy Optimization System we have seen tremendous savings on our electric bill.

We had installed two brand new Compressors just weeks before Total Energy Concepts, Inc. came in to Survey our facility. They tested the efficiency of our new Compressors and found they were operating at a 62% Power Factor. By installing their system we were able to improve the Power Factor to 97 – 99%. We were seeing Power Factors as low as 68% on our Xcel Energy bills prior to installing the system. We were paying a large penalty to Xcel for our poor Power Factor. After installing the system our overall Power Factor stays in the 96 – 98% range eliminating the penalty we were paying. Plus, we have seen savings on our Xcel bill from 15% to over 23% in some months.

We were very impressed with the level of Professionalism and Customer Service displayed by Total Energy Concepts, Inc. We are extremely happy with our decision to install the Energy Optimization System and believe the protection and savings the system guarantees gives us "Peace of Mind".

I highly recommend that business owners looking for energy solutions consider installing a system to reduce their energy consumption and protect the sensitive electric equipment within their facility.

Sincerely

A handwritten signature in dark ink, appearing to read 'Dan Gilkerson', is written over a light-colored background.

Dan Gilkerson
Rink Manager
SHS Head Hockey Coach