



AMERICINN LODGE & SUITES

August 19th, 2005

To Whom It May Concern:

The purpose of this letter is to share our experience with Total Energy Concepts and the TVSS Power Protection / Energy Management System. We installed the TVSS System in June of 2003, and I will admit we were pretty skeptical about whether or not the system would actually save on energy consumption. The projected energy savings was backed by a guarantee, so we felt it would be worth doing and in the event that the system didn't save what was projected, the projected amount would be refunded less any actual realized savings.

We originally installed the TVSS System in July 2003. We have now had the system in for over 2 years, and have seen an average savings of 17.7% on our energy consumption. That equates to approximately \$14,200 that we have actually saved in dollars, which is more than the original cost of the system.

With the increasing costs of electricity and the importance of protecting your electrical equipment, we feel that the TVSS Power Protection / Energy Management System from Total Energy Concepts is a must for every business owner..... and we recommend it to everyone.

It really does work!

Sincerely,

A handwritten signature in blue ink that reads "Jim Schrader".

Jim Schrader

Owner